

# About Novo mesto

- the capital of the Lower Carniola (in Slovenian: Dolenjska) region of Slovenia
- located midway (on the A2 motorway)
   between two capitals: 70 km southeast of Slovenia's capital Ljubljana and 80 km west of Croatia's capital Zagreb
- with a population of about 23,300, it is the seventh largest town in Slovenia
- total municipal area is 236 square km, with 36,500 inhabitants
- the economic, educational, cultural business, administrative, religious and sports centre of the south-eastern part of the country
- the town was founded in the year
   1365 on a scenic bend of the Krka
   River







# Municipality of Novo mesto is initiative-firendly

- We think ourselves as the driver for developing the positive environment for private initiatives.
- We are happy to participate in regional, national and international platforms and networks.
- Our job is to create a solid municipal platform.
- We promote ourselves as initiative-friendly.





# Numerous regional institutions supporting economy



The Chamber of Commerce of Dolenjska and Bela krajina

www.gzdbk.si

Fakulteta za informacijske študije Faculty of information studies

in the region of excellence.

# www.fis.unm.si

www.rc-nm.si



Fakulteta za organizacijske študije Faculty of organisation studies

# www.fos.unm.si

SRM (SRM)

Visoka šola za upravljanje podeželja GRM Landscape Governance College GRM www.vsgrm.unm.si



Fakulteta za industrijski inženiring Faculty of Industrial Engineering

# www.fini-unm.si



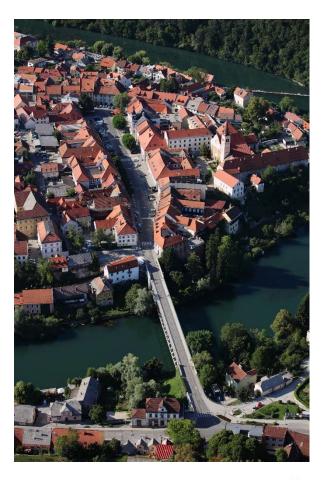
VISOKOŠOLSKO SREDIŠČE NOVO MESTO Higher Education Centre Novo mesto

# www.vs-nm.si



# The region of ecxellence

- Among all regions in Slovenia, economy indicators position the Dolenjska region at the very top.
- According to the percentage of net sales realized in foreign markets, the net value added per employee and the net revenues, the region is in the first place, while in terms of revenue per employee in the fourth place.





# **Economy indicators**

23,000 employees	<b>53,049 EUR</b> net value added per employee	<b>244.8 M</b> EUR net profit	
<b>2,290 M EUR</b> net profit from 2005 to 2015	<b>4,476.55 M EUR</b> total revenues	<b>1,180.3 M EUR</b> net value added	



# More jobs than residents

**2,900 companies** (11 large and 15 middle-sized)

**manufacturing** employs 2/3 of all the workers in the region

**52 % more jobs** than there are economically active residents



# Novo mesto is Slovenian export capital

Companies in the region generated **66 %** of their revenues **(2,949 M EUR)** from sales on foreign markets (Slovenia 39 %)

**2,410 M EUR** in the countries of the European Union (2015)

636 companies from the region have generated revenues from sales on foreign markets









One of the leading generic pharmaceutical companies worldwide.





Company ID



# www.krka.si

### Data on the controlling company

The controlling company is Krka, tovarna zdravil, d. d., Novo mesto (abbreviated to Krka, d. d., Novo mesto).

Registered office	Šmarješka cesta 6, 8501 Novo mesto, Slovenia
Telephone	<u>+386 7 331 21 11</u>
Fax	+386 7 332 15 37
E-mail	info@krka.biz
Website	www.krka.si
Basic line of business	Production of pharmaceutical preparations
Activity code	21.200
Year established	1954
Registration entry	1/00097/00, District Court of Novo mesto
Tax number	82646716
VAT number	SI82646716
Registration no of company	5043611
Share capital	€54,732,264.71
President of the Management Board and CEO	Jože Colaric
Employees on 30 June 2016	10,821

The Krka Group consists of the controlling company, Krka d. d. Novo mesto, and a number of subsidiaries in Slovenia and abroad. The Krka Group is engaged in the development, production, sale and marketing of human health products (prescription pharmaceuticals and non-prescription products), animal health products and health resort and tourist services. Production takes place in Slovenia, Poland, the Russian Federation, Croatia and Germany, while the remaining subsidiaries outside Slovenia are engaged in the marketing and/or sale of Krka products.







# Products Twingo and Smart.





It has held its position among the biggest Slovenian exporter for several years.



### **REVOZ**, member of the international Group Renault

Company :	Revoz, vehicle manufacturing and marketing		
Headquarters :	Belokranjska c. 4, 8000 Novo mesto, Slovenia		
Legal structure of the company :	joint stock company		
Activity :	vehicle manufacturing and marketing		
Nominal capital :	55 million euros		
Major shareholder company :	S.A., 13-15 Quay Le Gallo, Boulogne- Billancourt, France		
Product :	new Twingo, Smart For Four		
Workforce :	December 31th, 2014: 2.002 on Revoz payroll and 1.078 agency workers		





# www.revoz.si

Revoz is the only car manufacturer in Slovenia. The company is owned by the French Group Renault and it has held its position among the biggest Slovenian exporter for several years. It ranks at the top of Slovenian companies by its revenues as well. The Revoz plant is entirely incorporated into the system of the Renault Production Department which links all its European plants manufacturing passenger cars and light commercial vehicles. All projects introduced at the Production Department level are introduced at the Revoz plant as well. REVOZ is the only plant manufacturing two successful Renault models: the New Twingo (3rd generation) and Clio II for the countries of the northern Africa. As from the end of September 2014, the plant is going to produce the New Smart ForFour within the framework of the strategic cooperation between the Renault Nissan Alliance and Daimler from Germany. In order to ensure business excellence, Revoz developed a quality assurance system several years ago, which is today regularly confirmed by ISO 9001 audits. Revoz obtained the ISO 14001 certificate as early as in 1999, demonstrating the quality of its environmental management and continuous anticipation of sustainable development.

### Ownership

### Group Renault 100 % owner of Revoz

The Group Renault has been a majority stockholder of Revoz since 1991 with 54 % of its capital. The share increased to 66,68 % in 2001, and on December 22, 2003, Renault bought the rest of the shares and became 100 % shareholder at the beginning of 2004.



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Adria brand name is among the most recognizable and popular in the European caravanning and mobile homes market.









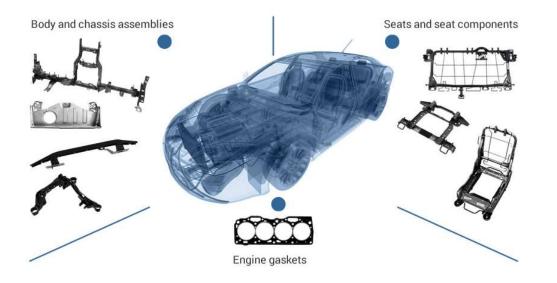
# Company's identity card

Business name:	Adria mobil, d.o.o.		
Registered office:	Straška cesta 50, 8000 Novo mesto, Slovenija		
Telephone	(07) 39 37 100		
Fax:	(07) 39 37 200		
E-mail (general information):	info@adria-mobil.si		
Trade code (SKD):	34.200; Production of coachwork for vehicles, production of caravan and semicaravans		
Company registration number:	5479541		
Company tax number:	SI51439972		
Initial capital:	3.417.681 EUR		
CEO:	Sonja Gole		
Number of employees (2013):	842		





TPV group is a development supplier operating on the global automotive industry market.





Novo mesto, Slovenia





Within the **AvtolN** division we develop and produce body and chassis components, seat components and engine gaskets for the needs of OEMs and leading system suppliers. Furthermore, we develop and offer comprehensive cost effective solutions for the needs of production logistics management with automated guided vehicles as one of the key products.

Division Vehicles integrates sales programme of new and second-hand vehicles and the programme of overall services for vehicle users.

# Data in brief

1000+ employees.

5 production sites in Slovenia and 1 in Serbia.

Over 20 km of welds produced each day.

Over 40 million components sold each year.

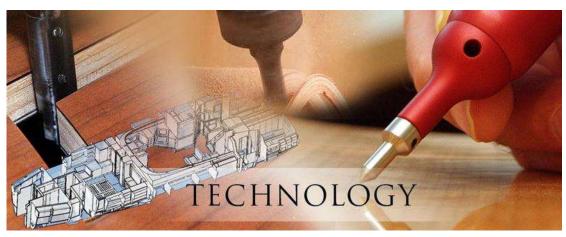




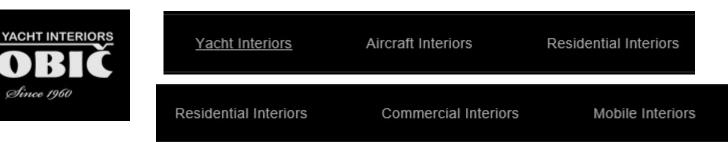
One of the top manufacturers of exclusive interiors.











# Company Portrait

Company Bobič was founded in 1960 and is a third-generation of a family owned business. Together with 55 members of the staff, all experienced joiners, technicians and engineers; we produce all types of exclusive furniture.

At our work we combine a long joinery tradition and the newest technology, as well as the use of the environment friendly materials of the highest quality. Therefore the results of our work are quality constructed esthetic products, that make us one of the top manufacturers of exclusive interiors.

Bobič Yacht Interior successfully cooperates with world famous designers, engineering companies, shipyards, hotel chains and individual customers. We are a reliable partner in the implementation of even the most demanding wishes.

The main guidance of our team is the high quality of our products and a satisfied customer.





www.bobic.eu









Top quality glass products intended for interiors of housing, offices, passenger ships, construction industry, furniture industry.





# **Company information**

# www.sisko.si

# Registered nameŠiško stekAddressPodbevškiTelephone+386 (0)7Fax+386 (0)7Fax+386 (0)7E-mailinfo@siskiWebsitewww.siskiCompany registration number1271270VAT registration numberSI4701884Bank account02970-005Principal activityDI 26.120

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 www.sisko.si

 posite
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 point
 02970-0050689843, NLB, d.d.

 pivity
 DI 26.120
 sandbla

### tempered ESG glass



# laminated VSG glass



# engraved glass



fusion glass





- first-rate processing
- modern technology
- experienced, cohesive staff
- facilities cover an area of 1,300 sq. m.



sandblasted glass

curved glass







Leading manufacturer of roller shutters, venetian blinds and other shading products, with a long tradition.





# www.medle.si



### **GENERAL INFORMATION:**

Company Name:	Roletarstvo Medle d.o.o.
Headquarters:	Podbevškova ulica 31, 8000 Novo mesto
Registration number:	1404229
Tax identification number:	SI84405058
CEO:	Robert Medle
E-amil:	info@medle.si
Web:	www.medle.si

### MISSION

The purpose of our activity is to rapidly adapt to market needs, construction and manufacturing of new designs, and providing a superior quality of our materials.

Our mission is to satisfy all needs:

- > of individual parties in the supply and installation of windows
- > when shading glass surfaces
- > of companies in the supply of shades, windows or components for their own production and resale.

We offer a wide range of products to provide solutions for every need our customers and businesses partners might have, all in one place with an optimal ratio between price and quality.

Modern technological equipment and approximately 100 permanently employed, well-trained staff members can fulfil even our most demanding customers' needs.





PRIHRANIMO VAŠČAS.

# Modern solutions for electronic document management and electronic archiving.



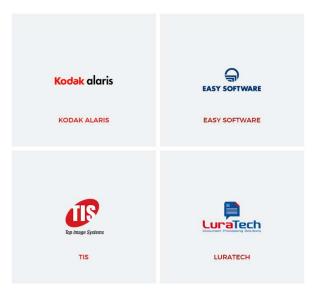




# www.mikrografija.si

PRIHRANIMO VAŠČAS.

- document management (organization, consulting, capturing, scanning, archiving, document disposal);
- hardware and software for documents digitalization, optimization and archiving;
- processing and storage of documents in a legally compliant manner



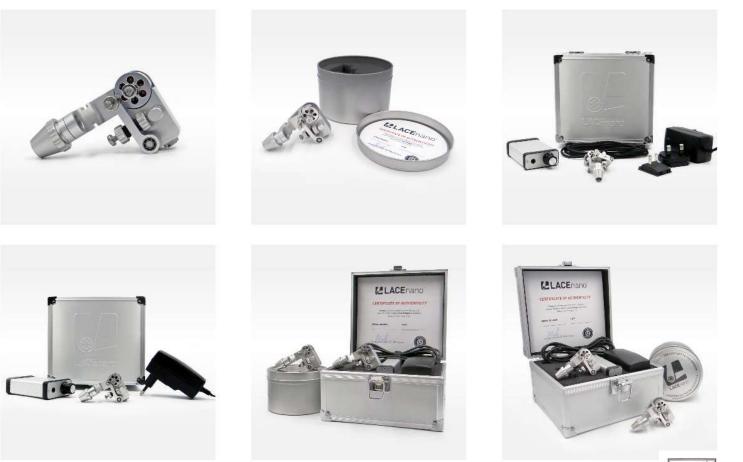
# Partners:

SKENERI.HR DLB EXPERT	Kodak Capture Pro Software KODAK	nextScan	Colortrac	Step Over	
ZEUTLSCHEL	FUJITSU	MICROTEK	ABBYY*		IC>0 FcTS



LACEnano d.o.o., Podbreznik 15, 8000 Novo mesto, Slovenia, Europe, VAT Number: SI 484 33 799

# www.lacenano.com



Innovative tattoo equipment makers.



# Thank you for your attention.

